

Tuff-Edge State of Florida Contract 2007

State of Florida Contract

Contract Name: Educational / Institutional Furniture

Contract No.: 420-420-07-1

Estimated Contract Effective Dates: 2/21/2007 – 2/20/2011

Manufacturer: Tuff-Edge

Price Sheet: Section 6

Manufacturer's Brand Name: Tuff-Edge, Inc.

Price List Name/Number/Date: GSA "Net" Price List with the following changes:
10% increase on all: Tables, Seating, Public Space Benches and Food Court.
No increase on: Accessories and Table Options.
10% decrease on all: Power / Data Components.
Discontinued: Grow Table Desking

Fixed Discount from List Prices/GSA Discount: For orders of \$5,000 net or more pricing is based on our GSA net price list. For FOB Destination prices, calculate GSA Net + 4%. For orders under \$5,000 net, terms are FOB Buffalo, New York, and a freight quote must be issued. GSA Net (without the 4%) or 55% off list prevails.

Additional Quantity Discounts:	<u>% DISCOUNT</u>	<u>CONTRACT PURCHASE PRICE</u>
	2-1/2%	\$15,001 to \$50,000
	5%	\$50,001 to \$150,000
	7-1/2%	\$150,001 to \$300,000
	9%	\$300,001 to \$500,000

Quick Ship Programs: Not available on contract.

Installation Costs: Negotiable between end user & authorized servicing dealer.

Space Planning Costs: \$50 per hour
*Note: Space Planning is available through Licensed Interior Design Firms.
Neither Burby & Associates, Inc., nor its factories provide this service.*

Shipping / Delivery Costs: The GSA net prices offered are FOB Destination only when 4% is added to the net price. This applies only to orders of \$5,000 net or over. All orders under \$5,000 net are FOB Buffalo, NY, and customer must pay freight. Freight quote is available upon request.

Ordering Instructions, Section 6.0

RESPONDENT: Tuff-Edge, Inc.

Tax ID Number: 98-0157970

First Ordering Address:

Name:
Title:
Street Address or PO Box:
City, State, Zip:
Email Address:
Phone Number:
Toll Free Number:
Ordering Fax Number:
Internet Address:
Federal ID Number:
Remit Address:
Note:

Directly to Manufacturer:

Tuff-Edge, Inc.
Order Entry
108 Carnforth Road
North York, Ontario M4A 2L4 (Canada)
sales@tuff-edge.com
416-757-8201
877-846-5854
416-757-4438
www.tuff-edge.com
98-0157970
Same as above.

Please make sure your purchase order includes the name of the authorized servicing dealer you have chosen for installation.

Second Ordering Address:

Name:

Choose an authorized servicing dealer

Select from list below.

Contract Administrator:

Name: Jill Voegele
Title: Sales Associate, Burby & Associates, Inc.
Street Address: 1300 Lancelot Way, Casselberry, FL 32707
E-mail Address: jill@burby.com
Phone Number(s): 407-696-4572 (office) / 407-383-8211 (cell)
Fax Number: 407-696-4273

Bid Contact:

Same as contract administrator.

MyFloridaMarketPlace Administrator:

(includes electronic catalog & web site)

Same as contract administrator.

Authorized Servicing Dealer & Manufacturer Representatives, Section 6.0**North Western / Panhandle****Dealer Name:**

Dealer Address:
City, State, Zip Code:
Office Phone / Fax:
Email Address:
Contact Person:
Vendor Tax ID No.:

Gulf Coast Office Products

6020 Enterprise Drive
Pensacola, FL 32505
850-434-5588 / 850-434-0089
sandy@gcop.com
Sandy Griswold
63-0967274

Dealer Name: Executive Office Supply (CMBE)
Dealer Address: 241 E. Harrison Street
City, State, Zip Code: Tallahassee, FL 32301
Office Phone / Fax: 850-224-9476 / 850-224-3886
Email Address: sbilbo@eofinc.com
Contact Person: Shirley Bilbo
Vendor Tax ID No.: 59-1143356

Dealer Name: Collier Interiors
Dealer Address: 2050 Capital Circle, NE
City, State, Zip Code: Tallahassee, FL 32308
Office Phone / Fax: 850-385-7991 / 850-385-4733
Email Address: jharley@collierinteriors.com
Contact Person: Jamie Harley
Vendor Tax ID No.: 59-1749078

Dealer Name: DEB Design Furniture
Dealer Address: 3200 Wind Mill Circle
City, State, Zip Code: Cantonment, FL 32533
Office Phone / Fax: 850-995-9945 / 850-995-9975
Email Address: debdesignfurniture@yahoo.com
Contact Person: Mitch Baldrige
Vendor Tax ID No.: 51-0422221

Dealer Name: Leitz Office Products (CMBE)
Dealer Address: 2116 S. Hwy 77
City, State, Zip Code: Lynn Haven, FL 32444
Office Phone / Fax: 850-271-2600 / 850-271-0076
Email Address: lleitz@leitz-reed.com
Contact Person: LaJoyce Leitz
Vendor Tax ID No.: 59-3078387

Dealer Name: OEC Business Interiors
Dealer Address: 3914 N. Davis Hwy.
City, State, Zip Code: Pensacola, FL 32503
Office Phone / Fax: 850-438-1100 / 850-432-0003
Email Address: dworley@oecbi.com
Contact Person: Diane Worley
Vendor Tax ID No.: 72-138289

Dealer Name: Foster Business Interiors, Inc.
Dealer Address: 17745 Ashley Drive, Suite A
City, State, Zip Code: Panama City Beach, FL 32413
Office Phone / Fax: 850-234-5772 / 850-236-6572
Email Address: sheila@fosterinteriors.com
Contact Person: Sheila Foster Waldner
Vendor Tax ID No.: 58-1987841

Northern:

Dealer Name: **Total Office Products (CMBE)**
Dealer Address: 9452 Phillips Hwy, #7
City, State, Zip Code: Jacksonville, FL 32256
Office Phone / Fax: 904-260-0911 / 904-260-7575
Email Address: larryd@totalop-jax.com
Contact Person: Larry Doehne
Vendor Tax ID No.: 59-3675084

Dealer Name: **Workplace Solutions, Inc. (CMBE)**
Dealer Address: 11655 Central Parkway, Suite 316
City, State, Zip Code: Jacksonville, FL 32224
Office Phone / Fax: 904-997-8878 / 904-997-8087
Email Address: sroyal@workplace.us
Contact Person: Stephanie Royal
Vendor Tax ID No.: 59-3328859

Dealer Name: **Office Concepts (CMBE)**
Dealer Address: 118A NW 8th Avenue
City, State, Zip Code: Gainesville, FL 32601
Office Phone / Fax: 352-372-9500 / 352-337-1177
Email Address: officeconcepts@att.net
Contact Person: Bill Southerland
Vendor Tax ID No.: 59-3486761

Dealer Name: **RKR & Associates, LLC**
Dealer Address: 10620 SW 69th Terrace
City, State, Zip Code: Ocala, FL 34476
Office Phone / Fax: 352-208-5311 / 352-854-1514
Email Address: officefurniture@cfl.rr.com
Contact Person: Ray Rogers
Vendor Tax ID No.: F208427183

Central:

Dealer Name: **Interior Contract Services**
Dealer Address: 3939 N. John Young Parkway, Suite 100
City, State, Zip Code: Orlando, FL 32804
Office Phone / Fax: 407-294-4141 / 407-294-1477
Email Address: lweed@interiorcontract.com
Contact Person: Larry Weed
Vendor Tax ID No.: 54-2343039

Dealer Name: **Florida Business Interiors**
Dealer Address: 940 Williston Park Pointe
City, State, Zip Code: Lake Mary, FL 32746
Office Phone / Fax: 407-804-9911 / 407-805-9977
Email Address: dbowman@4fbi.com
Contact Person: Dennis Bowman
Vendor Tax ID No.: 59-3151825

Dealer Name: R. George and Associates
Dealer Address: PO Box 2854
City, State, Zip Code: Deland, FL 32721
Office Phone / Fax: 386-736-2326 / 386-736-3708
Email Address: info@rgeorge.com
Contact Person: Mary Bickel
Vendor Tax ID No.: 59-2954122

Dealer Name: Signature Products (CMBE)
Dealer Address: 2650 Pemberton Drive
City, State, Zip Code: Apopka, FL 32703
Office Phone / Fax: 407-299-0896 / 407-299-0985
Email Address: mike@signatureschoolproducts.com
Contact Person: Michael Monahan
Vendor Tax ID No.: 20-3199822

Dealer Name: Meehans
Dealer Address: 900 E. New Haven
City, State, Zip Code: Melbourne, FL 32902
Office Phone / Fax: 321-727-3600 / 321-727-3631
Email Address: sales@meehans.com
Contact Person: Kathy Meehan
Vendor Tax ID No.: 59-1143356

Dealer Name: Designers West Interiors, Inc.
Dealer Address: 200 S. Harbor City Blvd., Suite 201
City, State, Zip Code: Melbourne, FL 32901
Office Phone / Fax: 321-676-2207 / 321-676-3678
Email Address: rmdesignerswest@aol.com
Contact Person: Rose Millot
Vendor Tax ID No.: 59-3127950-001

Dealer Name: The Beaux Arts Group
Dealer Address: 8408 Benjamin Road
City, State, Zip Code: Tampa, FL 33634
Office Phone / Fax: 813-880-8686 / 813-889-8757
Email Address: aadams@beauxartsgroup.com
Contact Person: Ann Adams
Vendor Tax ID No.: 59-2783867

Dealer Name: Renditions
Dealer Address: 253 Avenue A, SW
City, State, Zip Code: Winter Haven, FL 33880
Office Phone / Fax: 863-292-0420 / 863-292-9809
Email Address: awaddell@tampabay.rr.com
Contact Person: Susan Waddell
Vendor Tax ID No.: 59-0994557

Dealer Name: Hyde Park Paper Co.
Dealer Address: 4009 Henderson
City, State, Zip Code: Tampa, FL 33629
Office Phone / Fax: 813-286-7772 / 813-286-7702
Email Address: info@hydeparkpaper.com
Contact Person: Paul Hoffman
Vendor Tax ID No.: 59-3619853

Dealer Name: Wholesale Office Furniture
Dealer Address: 4554 Central Avenue, Suite H
City, State, Zip Code: St. Petersburg, FL 33711-3255
Office Phone / Fax: 727-258-0159 / 727-258-0160
Email Address: willwof@cs.com
Contact Person: Karen Christian
Vendor Tax ID No.: 55-0908103

Southern:

Dealer Name: 3dp Interiors, Inc.
Dealer Address: 2506 Second Street, Suite 206
City, State, Zip Code: Ft. Myers, FL 33901
Office Phone / Fax: 239-334-0393 / 239-332-1705
Email Address: jkjeffers@earthlink.net
Contact Person: John Jeffers
Vendor Tax ID No.: 26-0062997

Dealer Name: Focal Point Interiors (CMBE)
Dealer Address: 8004 Vintage Parkway
City, State, Zip Code: Ft. Myers, FL 33912
Office Phone / Fax: 239-278-0019 / 239-839-0011
Email Address: deew@focalpointinteriors.com
Contact Person: Dee Westphal
Vendor Tax ID No.: 65-0121716

Dealer Name: J.C. White (CMBE)
Dealer Address: 3501 Commerce Parkway
City, State, Zip Code: Miaramar, FL 33025
Office Phone / Fax: 954-499-6677 / 954-499-6678
Email Address: browardshowroom@jcwhite.com
Contact Person: Irwin Kirsner
Vendor Tax ID No.: 59-1851050

Dealer Name: Hustons Commercial Interiors
Dealer Address: 1235 SE Indian Street, Suite 101
City, State, Zip Code: Stuart, FL 34997
Office Phone / Fax: 772-283-4608 / 772-283-4628
Email Address: phustons@fdn.com
Contact Person: Peter Kemp
Vendor Tax ID No.: 65-1080306

Dealer Name: M. Hanson & Company
Dealer Address: 1626A N. Federal Hwy.
City, State, Zip Code: Ft. Lauderdale, FL 33305
Office Phone / Fax: 954-630-1500 / 954-630-1555
Email Address: jane@mhansonco.com
Contact Person: Jane Mosley
Vendor Tax ID No.: 65-0431135

Note: Dealers with (CMBE) after their name are a "Certified Minority Business Enterprise."

Manufacturer Representation:

Jim Burby

President, Burby & Associates
1802 River Drive
Bartow, FL 33830
863-533-1381 / 863-534-3356
863-660-1770 (cell)
jim@burby.com
West / Central Florida

Randy Wold

Vice President, Burby & Associates
31 N. Triplet Lake Drive
Casselberry, FL 32707
407-695-1037 / 407-699-5670
407-620-2612 (cell)
randy@burby.com
East/Central & North Florida

Bob Kroger

Sales Assoc., Burby & Associates
4000 Towerside Terrace #1212
Miami, FL 33138
305-892-6265 / 305-892-6253
305-606-1653 (cell)
bob@burby.com
South Florida